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CROSSOVER CAPABILITY

CONTRACTORS WEIGH RISKS, REWARDS OF EXPANDING IN-HOUSE DESIGN (P. 16)

Building the Foundation of a Legacy



New York's Dept. of Sanitation building, New Manhattan Community Districts 1/2/5 Garage, proves that necessary facilities can be both functional and attractive.

When the family patriarch, Leon D. DeMatteis, an Italian immigrant, founded his contracting business in Brooklyn in 1918, little did he know that he would be laying the first brick in the foundation of a legacy that would last more than a century and involve several future generations. **The DeMatteis Organization** stands today comprised of a construction, development and management arm. The Elmont, N.Y.-based company has made significant contributions to the New York City skyline and was responsible for building much of the early infrastructure (schools, hospitals, libraries and housing units) that supported Long Island's residential boom in the 1950s.

With a vast construction portfolio that includes many middle-income and luxury high-rises (the Savoy, Carnegie Hill Tower and 100 United Nations Plaza) and several early Mitchell-Lama projects along with numerous firsts, the company has earned its reputation as a pioneer. The DeMatteis Organization constructed the first net-zero energy school in the Northeast, bought the air rights and built the first residential tower

over a preexisting museum (Museum Tower), and was the first to use self-consolidating concrete to construct the U.S. Mission to the United Nations, a 28-story, post-9/11 structure built to blast-criteria standards.

"Challenges are where we shine," says Scott DeMatteis, who serves alongside his brother Richard as a third-generation co-principal of the company. "Give us something that hasn't been done before or an obstacle to be surmounted, and we're on it."

As an example of their tenaciousness, Fred DeMatteis, the founder's son, challenged himself to develop and build a Rockefeller-Center-like complex in the heart of suburbia in the 1980s. As a result, the iconic 1.1-million-sq-ft EAB Plaza (now RXR Plaza) was born, bringing the first Class A office structure to Long Island.

During the 1990s, The DeMatteis Organization completed Tribeca Tower, handled the reconstruction of the Brooklyn Botanical Garden Conservatory and Palm House complex, and was involved in many public works projects throughout Brooklyn, Queens and Nassau counties.

At the turn of the century, as the economy flourished, the firm turned to luxury high-rise building. It constructed Chelsea Tower and Manhattan's luxurious Azure. When Alex and Michael DeMatteis became the fourth-generation members to join the firm, The DeMatteis Organization became more deeply involved in the New York City School Construction Authority's green school construction and expansions, as well as projects like the New Manhattan Community Districts 1/2/5 Garage, a LEED Gold 425,000-sq-ft maintenance and storage facility built for the New York Dept. of Sanitation.

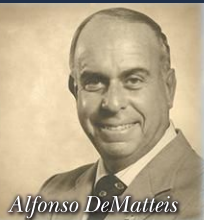
As The DeMatteis Organization heads into its next 100 years, it's well positioned as an established and respected name in development, design-build and management to continue to serve the real estate needs of the New York tri-state area. ♦

PHOTOS: COURTESY OF THE DEMATTEIS ORGANIZATION

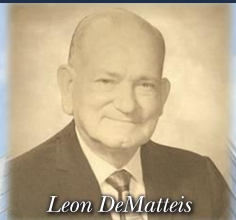


The Azure brought 34 stories of residences to New York City and is an example of what the DeMatteis family and employees have been doing well for a century.

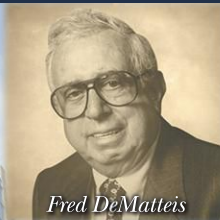
FOUR GENERATIONS WITH ONE GOAL...



Alfonso DeMatteis



Leon DeMatteis



Fred DeMatteis



Michael DeMatteis

Scott DeMatteis

Richard DeMatteis

Alex DeMatteis

BUILD WITH VISION, INNOVATION & INTEGRITY

100 Years of forward thinking and four generations of the DeMatteis family have fostered the foundation created by Leon DeMatteis in 1918. They were the developers and builders of luxury Manhattan hi-rise apartment buildings, among them Azure, Museum Tower and 100 United Nations Plaza. DeMatteis was the innovative force behind Long Island's iconic EAB Plaza and has designed and constructed numerous green schools and public works including the US Mission to the UN and the first net-zero-energy school in the Northeast. DeMatteis has built an extraordinary legacy and, with every new decade, continues to strengthen its model and its imagination.

"Our thanks to all who have worked alongside us, entrusted us with their projects and trusted our vision. The DeMatteis Organization is forever grateful. We plan on moving forward for another 100 years - come join us!"

- Richard and Scott DeMatteis



Building Tomorrow Today

The DeMatteis Organization

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